The Procurement Technical Assistance Center (PTAC) is a no-cost service of the Northeastern Pennsylvania Alliance (NEPA) that provides expert assistance to Northeastern Pennsylvania businesses in all aspects of government contracting.

Funding by the Department of Defense allows the PTAC to provide counseling, training workshops, seminars and many valuable resources that will help win contracts with federal, state and local governments.

The NEPA PTAC offers several services that can help effectively compete for and win government contracts. The key to winning a contract is effective marketing and knowing the customer.

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The NEPA PTAC can provide market research that makes it easier to target those agencies that purchase specific product or service.

The NEPA PTAC experts guide clients through the government purchasing process. Counseling services are available by appointment and seminars are held throughout the year.

- Determine government contracting potential
- Complete the necessary forms and registrations to become certified, as well as understand contracting requirements
- Discover subcontract opportunities
- Match capabilities of a company to the needs of the government agency
- Review and complete bid packages
- Obtain contract histories, specifications, standards and regulations

For more information visit: ptac.nepa-alliance.org
WHAT OUR PTAC CLIENTS ARE SAYING ...

“The people could not have been nicer. I wish I had visited before spending hours and money researching information that was available here. Thank you for all your help.”
Ann Spelyng, Onsite Employee Training Inc.
Roaring Brook Township, Lackawanna County

“The PTAC is an excellent resource for any small business wanting to do government work.”
Allison Mancino, Lake Region Micro Electronics
Hawley, PA - Wayne County

“The PTAC is your best tool to do business with the Federal Government.”
Scott Denniston, Executive Director of the National Veteran Small Business Coalition

“The staff at PTAC is very knowledgeable and friendly and more than willing to go the extra mile to help business owners capitalize on opportunities to grow their business.”
Whitney Lopuhovsky, Advocates For Excellence
Lehman, PA - Luzerne County

“NEPA is extremely helpful with accessing military and industry standard for our company. Their response is always accurate, prompt and courteous.”
Abe Stone, J.A. Reinhardt
Mountainhome, PA - Monroe County

“The PTAC is your best tool to do business with the Federal Government.”
Scott Denniston, Executive Director of the National Veteran Small Business Coalition

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Providing government contracting assistance to businesses in Carbon, Lackawanna, Luzerne, Monroe, Pike, Schuylkill and Wayne counties.

Federal • State • Local Opportunities

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