



Northeastern Pennsylvania Alliance • 1151 Oak Street • Pittston • PA • 18640
(570) 655-5581 • (570) 654-5137 fax • www.nepa-alliance.org

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(PHOTO ATTACHED)
Contact Information: Suzanne Slussar, (570) 655-5581, ext. 251
sslussar@nepa-alliance.org

Concrete Step Units, Inc. Receives Loan Funds from the Northeastern Pennsylvania Alliance (NEPA)

PITTSTON, PA, April 3, 2009 – Officials gathered recently to present a check for \$50,000 in loan funds to Nancy Nealon, Concrete Step Units, Inc., Scranton for machinery & equipment.

Concrete Step Units, Inc. was started in 1966 by John J. Luciani, Sr. They have been in business for 42 years as a manufacturer of concrete steps and other molded concrete products. They also manufacture ornamental iron railing, gates, fences and decorative stone. Concrete Step Units, Inc. currently markets their products to commercial and residential sectors and to offices of the state government.

According to Nancy Nealon, “Diversification has always been important to Concrete Step Units, Inc. We have continued to add additional product lines, including PennDOT catch basins and other precast items. We serve the contractor/homebuilding market as a manufacturer and installer of precast basement stairs with Permentry doors. However, various builders and excavators now prefer to pour the basement stairs in place when the basement foundation is poured. This provides a unique opportunity for Concrete Step Units, Inc. to become an exclusive dealer of a growing trend, the Bulkhead Forming System.”

The Northeastern Pennsylvania Alliance offers a variety of financing programs for businesses. For more information, contact NEPA Alliance at (570) 655-5581.



Pictured from left: Phil Condron, NEPA Alliance Board Member; Jack McNulty, NEPA Alliance Board Member; Nancy Nealon, CFO, Concrete Step Units, Inc.; Jeffrey Box, President & CEO, NEPA Alliance and David Nat, Business Finance Manager, NEPA Alliance.