

International Trade Missions & Shows

Calendar of Events

> ready > set > export

Don't miss out on these great opportunities to expand your business internationally. Pennsylvania's Center for Trade Development (CTD) has scheduled a series of trade missions and trade shows, strategically chosen to expand Pennsylvania exporters' opportunities to develop new markets for their products and services throughout the world.

These events provide you with the opportunity to:

- > build broad exposure for your products and services
- > meet face to face with international business prospects
- > share experiences with fellow PA businesses
- > connect with high level contacts in government and the private sector



world trade PA

Trade Mission participants receive a pre-screened schedule of appointments arranged according to their company's needs and in-country assistance from our highly qualified international representatives.

Participation fees vary. To learn more about any of these events, please contact the designated CTD staff person.

MULTI-SECTOR MISSIONS

February 23 – March 2, 2011

South Africa Trade Mission

Johannesburg, Durban & Cape Town
 Larry Nelson | 717-346-2256
 lanelson@state.pa.us
 Deadline: December 2010

May 16-20, 2011

Mexico Trade Mission

Mexico City, Monterrey & Guadalajara
 Jana New | 717-265-7749
 jnew@state.pa.us
 Deadline: March 11, 2011

May 23-27, 2011

Czech Republic & Slovakia Trade Mission

Prague & Bratislava
 Jana New | 717-265-7749
 jnew@state.pa.us
 Deadline: March 18, 2011

EDUCATION MISSIONS

October 5-13, 2010

Vietnam, Singapore & Indonesia

Leigh Walter | 717-720-7372
 lwalter@state.pa.us
 Deadline: July 30, 2010

HEALTHCARE & SCIENCES

November 17-20, 2010

MEDICA

Düsseldorf, Germany
 Jen Black | 717-720-7472
 jblack@state.pa.us
 Deadline: July 30, 2010

January 24-27, 2011

Arab Health

Dubai, UAE
 Linda Gardner | 717-214-5306
 lgardner@state.pa.us
 Deadline: November 1, 2010

January 28-31, 2011

USSABC Saudi Arabia Medical Trade Mission

Jeddah & Riyadh, Saudi Arabia
 Linda Gardner | 717-214-5306
 lgardner@state.pa.us
 Deadline: November 1, 2010

June 27 – July 1, 2011

Japan Life Sciences Trade Mission

Tokyo and Osaka, Japan
 Janet Kolokithas | 717-346-0178
 jkolokitha@state.pa.us
 Deadline: March 1, 2011

IT & INSTRUMENTATION

February 22-24, 2011

Israchem

Tel-Aviv, Israel
 Deb Lenker | 717-720-7365
 delenker@state.pa.us
 Deadline: January 28, 2011

May 2011

Korea World IT Show

Seoul, Korea
 Deb Lenker | 717-720-7365
 delenker@state.pa.us
 Deadline: TBD

ENVIRONMENTAL

October 25-28, 2010

Taiwan International Green Industry Show

Taipei, Taiwan
 Deb Lenker | 717-720-7365
 delenker@state.pa.us
 Deadline: September 24, 2010

November 30-December 3, 2010

Pollutec 2010

Lyon, France
 Jen Black | 717-720-7472
 jblack@state.pa.us
 Deadline: September 2010

HARDWOODS

May 15-20, 2011

Inbound Buyers Mission

Pennsylvania

Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

EDUCATION

February 2011

Catalog Show - Universidad Regiomontana

Monterrey, Mexico

Leigh Walter | 717-720-7372
lwalter@state.pa.us
Deadline: January 15, 2011

FURNITURE

September 7-10, 2010

China Furniture Show

Shanghai, China

Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

AUTOMOTIVE

June 2011

Mexico Tier 1 Auto Supplier Event

Queretaro, Mexico

Jana New | 717-265-7749
jnew@state.pa.us
Deadline: May 27, 2011

November 8-10, 2010

Volkswagen Supplier's Meeting

Puebla, Mexico

Jana New | 717-265-7749
jnew@state.pa.us
Deadline: October 16, 2010

MULTI-SECTOR

December 7-8, 2010

Technology World

ExCeL Centre, London, England

Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: November 5, 2010

BUILDING & CONSTRUCTION

March 1-3, 2011

Ecobuild 2011

ExCeL Centre, London, England

Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: January 29, 2011

ENVIRONMENTAL/WASTE WATER

December 9-12, 2010

WATECO 2010

Istanbul, Turkey

Deb Lenker | 717-720-7365
delenker@state.pa.us
Deadline: November 26, 2010

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Office of International Business Development
Center for Trade Development
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OIBD events are sponsored in part by the Team PA Foundation. To learn more about sponsorship opportunities for the events listed above, please contact Matt Zieger at info@teampa.com or 717-233-1375.