

International Trade Missions & Shows

Calendar of Events

> ready > set > export

Don't miss out on these great opportunities to expand your business internationally. Pennsylvania's Center for Trade Development (CTD) has scheduled a series of trade missions and trade shows, strategically chosen to expand Pennsylvania exporters' opportunities to develop new markets for their products and services throughout the world.

These events provide you with the opportunity to:

- > build broad exposure for your products and services
- > meet face to face with international business prospects
- > share experiences with fellow PA businesses
- > connect with high level contacts in government and the private sector



world trade PA

Trade Mission participants receive a pre-screened schedule of appointments arranged according to their company's needs and in-country assistance from our highly qualified international representatives.

Participation fees vary. To learn more about any of these events, please contact the designated CTD staff person.

MULTI-SECTOR MISSIONS

November 1-5, 2010
Argentina, Chile & Peru Trade Mission
 Buenos Aires, Santiago and Lima
 Linda Gardner | 717-214-5306
 lgardner@state.pa.us
 Deadline: August 13, 2010

February 23 – March 2, 2011
South Africa Trade Mission
 Johannesburg, Durban & Cape Town
 Larry Nelson | 717-346-2256
 lnelson@state.pa.us
 Deadline: December 2010

March 2011
Mexico Trade Mission
 Mexico City, Monterrey & Guadalajara
 Jana New | 717-265-7749
 jnew@state.pa.us
 Deadline: January 2011

May 2011
Czech Republic & Slovakia Trade Mission
 Prague & Bratislava
 Jana New | 717-265-7749
 jnew@state.pa.us
 Deadline: March 2011

FOOD INDUSTRY

February 2011
GULFOOD 2011
 Dubai, UAE
 Janet Kolokithas | 717-346-0178
 jkolokitha@state.pa.us
 Deadline: November 1, 2010

May 2011
Private Label Manufacturer's Association
 Amsterdam, Netherlands
 Jen Black | 717-720-7472
 jblack@state.pa.us
 Deadline: January 2011

IT & INSTRUMENTATION

February 2011
Israchem
 Tel-Aviv, Israel
 Deb Lenker | 717-720-7365
 delenker@state.pa.us
 Deadline: TBD

May 2011
Korea World IT Show
 Seoul, Korea
 Deb Lenker | 717-720-7365
 delenker@state.pa.us
 Deadline: TBD

EDUCATION MISSIONS

October 5-13, 2010
Vietnam, Singapore & Indonesia
 Leigh Walter | 717-720-7372
 walter@state.pa.us
 Deadline: July 30, 2010

March 2011
China
 Beijing, Shanghai, Hangzhou, Suzhou and Chongqing
 Leigh Walter | 717-720-7372
 walter@state.pa.us
 Deadline: December 31, 2010

OIL & GAS

September 13-16, 2010
Rio Oil & Gas Expo and Conference
 Rio de Janeiro, Brazil
 Janet Kolokithas | 717-346-0178
 jkolokitha@state.pa.us
 Deadline: April 1, 2010

HEALTHCARE

September 14-15, 2010
Health & Technology Congress
 Arnhem, Netherlands
 Jen Black | 717-720-7472
 jblack@state.pa.us
 Deadline: August 2010

HARDWOODS

July 27-30, 2010
ForMobile Show
Sao, Paulo, Brazil
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

August 25-28, 2010
IWF
Atlanta, Georgia
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

October 12-19, 2010
Egypt & Turkey Mission
Alexandria, Damietta & Istanbul
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

Spring 2011
Pakistan & India Mission
Lahore & Bangaluru
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

May 15-20, 2011
Inbound Buyers Mission
Pennsylvania
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

EDUCATION

February 2011
Catalog Show - Universidad Regiomontana
Monterrey, Mexico
Leigh Walter | 717-720-7372
lwalter@state.pa.us
Deadline: February 2011

FURNITURE

September 7-10, 2010
China Furniture Show
Shanghai, China
Wayne Bender | 717-705-3930
dbender@state.pa.us
Deadline: TBD

Department of Community and Economic Development
Office of International Business Development
Center for Trade Development
Commonwealth Keystone Building
400 North Street, 4th Floor
Harrisburg, PA 17120-0225

Tel: 717-787-7190 | Fax: 717-772-5106 | newPA.com/trade

HEALTHCARE & SCIENCES

November 17-20, 2010
MEDICA
Düsseldorf, Germany
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: July 30, 2010

January 24-27, 2011
Arab Health
Dubai, UAE
Linda Gardner | 717-214-5306
lgardner@state.pa.us
Deadline: November 1, 2010

January 28-31, 2011
Saudi Arabia Trade Mission
Riyadh, Saudi Arabia
Linda Gardner | 717-214-5306
lgardner@state.pa.us
Deadline: November 1, 2010

June 27 – July 1, 2011
Japan Life Sciences Trade Mission
Tokyo and Osaka, Japan
Janet Kolokithas | 717-346-0178
jkolokitha@state.pa.us
Deadline: March 1, 2011

AEROSPACE

July 19-25, 2010
Farnborough International
Farnborough, England
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: June 2010

BUILDING & CONSTRUCTION

March 2011
Ecobuild 2011
Earls Court, London, England
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: February 2011

ENVIRONMENTAL/WASTE WATER

December 9-12, 2010
WATECO 2010
Istanbul, Turkey
Deb Lenker | 717-720-7365
delenker@state.pa.us
Deadline: TBD

ENVIRONMENTAL

October 25-28, 2010
Taiwan International Green Industry Show
Taipei, Taiwan
Deb Lenker | 717-720-7365
delenker@state.pa.us
Deadline: TBD

September 21-25, 2010
HUSUM Wind Energy
Husum, Germany
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: July 2010

November 30-December 3, 2010
Pollutec 2010
Lyon, France
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: September 2010

MULTI-SECTOR

November 2010
Technology World
Ricoh Arena, Coventry, England
Jen Black | 717-720-7472
jblack@state.pa.us
Deadline: October 2010

AUTOMOTIVE

September 2010
Mexico Tier 1 Auto Supplier Event
San Luis Potosi, Mexico
Jana New | 717-265-7749
jnew@state.pa.us
Deadline: August 2010

November 2011
Volkswagen Supplier's Meeting
Puebla, Mexico
Jana New | 717-265-7749
jnew@state.pa.us
Deadline: October 2011

INSTRUMENTATION

September 1-3, 2010
JAIMA 2010
Tokyo, Japan
Janet Kolokithas | 717-346-0178
jkolokitha@state.pa.us
Deadline: July 1, 2010



OIBD events are sponsored in part by the Team PA Foundation. To learn more about sponsorship opportunities for the events listed above, please contact Matt Zieger at info@teampa.com or 717-233-1375.