

# Envoy Services in Australia

*Helping Pennsylvania Exporters Win New  
& Repeat Business Down Under*

## COST ESTIMATES/YEAR\*

- 25% of Representative Time
  - \$30,000 – 45,000
- 50% of Representative Time
  - \$50,000 – 65,000
- 75% of Representative Time
  - \$70,000 – 85,000
- 100% of Representative Time
  - \$90,000 – 115,000

\*Individual costs to vary pending your specific requirements. Also, participants will be responsible for extraordinary expenses incl. representative travel and communications.

## LIMITED TERM COMMITMENT

Envoy participants sign a 1 year partnership contract (option to renew)

## CONTACT

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## We Invite You To Join Our Program!

Australia is pleased to offer the Envoy Program – a new cost-effective way for Pennsylvania firms to have “virtual” corporate representation in-country but without the cost and stress associated with setting up your own overseas office and hiring overseas staff.

## Benefits of Participation!

### LOCAL EXPERTISE

Local knowledge and experience earned over 20+ years in the Australian trade arena and a sound understanding of Pennsylvania’s export promotion programs

### PERSONALIZED SERVICE

We work with you to establish milestones and goals and to jointly prepare a plan of action for Australia – we then select the best representative to help you to achieve these goals

### LESS RISK & LIABILITY FOR YOU

Our company takes responsibility for employing your representative in-country i.e. we free you from the legal obligations and risks associated with hiring staff overseas

*In Australia we offer access to a high-quality in-country representative at a cost that meets your budget and market expectations – our focus is helping you to achieve your goals!*

