



China Is Buying Made In America

pennsylvania
INTERNATIONAL BUSINESS
DEVELOPMENT



Registration Deadline: Friday, February 24, 2012

Company Name

Website URL

Company Address

Attendee Name(s)

Title (s)

Telephone Number (s)

Email (s)

1.

2.

3.

What questions do you have about selling or shipping to China?

1.

2.

Would you like to be featured as a client of the month on the NEPA website?

Yes

No

Company Bio

Briefly describe your
past interactions with
NEPA

Afternoon Consulting Sessions

Companies wishing to consult with Dr. Chan privately will be charged \$125.00 for a 30 minute consultation. Consultations will be limited to six sessions (six companies) and will be reserved on first come, first serve basis. To register for a private meeting with Dr. Chan, fill out this section please.

Company name		Website URL	
Attendee Name(s)	Title (s)	Telephone Number (s)	Email (s)
1.			
2.			
3.			
Are you presently selling to China?	yes no	If yes, how long?	
If not, what is holding you back from exporting to China?			
Do you have an agent, distributor or representative?	Agent Distributor Representative	If yes, how long?	
Which regions in China do you presently sell to?			
Have your sales been increasing or decreasing?		For how long?	
Are decreasing sales caused by new competition, piracy or other reasons?			
How often do you call people in China each week?		How many trips do you make to China in a year?	
Do your agents, distributors or representatives come to the U.S. for technical training?			
Do you exhibit at any China Trade Shows?	yes no	Which one(s), where?	
Do you exhibit at other global Trade Shows?	yes no	Which one(s), where?	
Please bring along a list of specific issues to discuss with Dr. Chan.			

When you register, you will receive an email with your registration confirmation #. This number will be similar to "CHINA000".

Payment may be made by cash, check or credit card. Payment is preferred in advance, but can be made the day of the event. All registrations must be completed prior to payment. You will need a confirmation number to complete your payment. This number will be similar to "CHINA000"

Credit Card:

After registration and confirmation is received, payment can be made by credit card, contact Kevin Kwiatek, Accounting Specialist, at (570) 655-5581 ext. 226. Payment by credit card will also be accepted at the door.

Cash:

You must submit a registration in advance; you will receive a receipt for your cash payment.

Check:

Please make all checks payable to:

**Northeastern Pennsylvania Alliance
 1151 Oak Street
 Pittston, PA 18640**

****Please remember to use your confirmation number in the memo field of your check.**